



# Slicing Pie

## Grunt Fund Cheat Sheet

### Summary Calculations

The following table summarizes the theoretical value (AKA “Slices”) of the various ingredients for use in a Grunt Fund. Detailed explanations and justifications can be found in the book **Slicing Pie** and **The Slicing Pie Handbook**.

Ingredient	Calculation
Time- Grunt	Grunt Hourly Resource Rate (GHRR)= Negotiated Base Annual Salary x 2 ÷ 2000
Time- Grunt who also gets cash compensation	GHRR = (Negotiated Base Annual Salary – Current Comp) x 2 ÷ 2000
Time- Consultant	Hourly Rate x 2 (reserve the right to buy back)
Money- Cash	Amount of Money x 4 (2x if crowd-funded)
Money- Personal Credit, Paid Off by Company	Nadda
Money- Personal Credit, Paid Off by Grunt	Amount of Money paid towards bill (including interest) x 4
Money- Loan to the Company	No pie, just principal and interest from the company. Treat as cash if not repaid by company.
Money- Unreimbursed expenses	Amount of expenses x 4
Supplies and Equipment- Business Facilitating	Nothing, or treat as an unreimbursed expense if purchased new.

**[CLICK HERE TO BUY THE SLICING PIE HANDBOOK](#)**

Ingredient	Calculation
Supplies and Equipment- Business Enabling	<ul style="list-style-type: none"> <li>✓ Treat as a <i>cash equivalent</i> if it was acquired specifically for the business</li> <li>✓ Use the <i>purchase value</i> if it is less than a year old</li> <li>✓ Use the <i>resale</i> value if it is more than a year old</li> </ul>
Facilities	<ul style="list-style-type: none"> <li>✓ Equal to rent or lease amount if appropriate for business</li> <li>✓ Equal to cost of more appropriate facility</li> </ul>
Ideas & Intellectual Property	<ul style="list-style-type: none"> <li>✓ Development hours times GHRR plus costs</li> <li>✓ Equal to Unpaid Royalty</li> </ul>
Relationships	Unpaid commission x 2

The easiest way to keep track is to use the online Pie Slicer tool at [SlicingPie.com](http://SlicingPie.com). [Click Here to learn more!](#)

